

WHO YOU'LL MEET AT

IFSEC

INTERNATIONAL

18-20 May 2021

ExCeL London

THE INTEGRATOR

Here's how to make the most of your time meeting **integrators** at IFSEC International 2020.



WHO AM I?

I'm a Project Manager for a medium-sized security integrator; my background is installation, but the rise of IT systems early in my career meant I quickly moved into integrated security. I'm here to discover the latest products and solutions – it's important I remain innovative so I can provide my clients with the very best service.

WHAT ARE MY OBJECTIVES?

- To find suppliers and partners
- To see innovative solutions in action
- To seek opportunities to build my business

WHAT ARE MY CHALLENGES?

- Future-proofing solutions
- Thinking both strategically and operationally
- Addressing concerns surrounding cyber threats
- Ensuring end-users are educated – research can be too time-consuming

“
It's a challenge to future-proof solutions.



HOW WILL I USE MY TIME AT IFSEC INTERNATIONAL?

- To compare thousands of innovative products to find the solutions that meet my needs – all in one place
- Real-time product demonstrations so I know how things really work
- Information about how products bridge the divide between physical and cyber security
- Bespoke 1-2-1 meetings to connect with the companies behind the products
- To engage with the conversations shaping the security industry



IFSEC
INTERNATIONAL

Interested in learning more?

Download the event brochure for
more information on exhibiting

